

2019 ANNUAL REPORT LEADING WITH VALUES







ABOUT US

Glenkirk was founded by dedicated people who wanted something better for children and adults with disabilities. That desire inspired a commitment to excellence which continues to this day. Since 1954, Glenkirk has provided the highest quality programs and services to individuals with intellectual disabilities. Glenkirk offers a variety of residential, day and employment programs, as well as medical, behavioral, and respite services.

OUR MISSION

Glenkirk's mission is to provide quality, lifetime supports and services which empower individuals with developmental disabilities to participate fully in all areas of community life.

OUR VISION & APPROACH

We envision persons with developmental disabilities living their best life. We support individuals to imagine their best life, explore the opportunities around them, and connect with their community to bring their imagination to life. This personalized approach is how we deliver a positive quality of life to each and every person we have the privilege of serving.

OUR ALLIANCE

Glenkirk is a founding member of the Keystone Alliance, a family of nonprofits with powerful missions working together to achieve great outcomes for people with disabilities and their families.

For more information visit www.keystonealliance.org



FROM THE CHAIRMAN & CEO

Arthur G. Fess & Greg Petersen

LEADING WITH VALUES

Since 1954 Glenkirk has supported individuals with developmental disabilities to participate fully in all areas of community life. In all that time, we've been guided by a consistent set of values as we have worked to make a real impact on the people we so proudly serve.

Our Values

Person-centeredness: Those we have the privilege of serving are at the heart of all we do. The foundation of our values, every decision we make ultimately helps individuals live their best lives.

Resilience: Adversity and challenge are a natural part of life. Just ask the individuals we serve. Resilience is how we learn, grow and get stronger from facing those challenges.

Compassion: Being part of Glenkirk's family is to have heart. Every person we serve, and every person on our team, deserves to be treated with kindness and respect.

Tenacity: Pursuit of the best quality of life is what defines Glenkirk. Our persistence drives creativity, identifies solutions which would otherwise remain hidden, and delivers wonderful experiences for those we serve.

Community: The Glenkirk community is thousands of people strong and growing by the day. Made up of those we serve, their families, and our dedicated team members, we're there for each other in good times and bad.

For 65 years, we've lived these values with the help of your support and the dedication of our incredible team of professionals who work bring our organizational values to life on a daily basis.

For this we are so very thankful.

2 new homes & our 2nd smart home opened in 2019

FULLS

RESIDENTIAL SERVICES

Glenkirk's independent living, foster-style, and CILA residential offerings served 140 individuals in 21 beautiful, community-situated residences in Chicago's northern suburbs and north shore communities in FY 2019.

In FY 2019, Glenkirk opened a 4-person, fully-accessible CILA in Elk Grove Village serving individuals requiring ambulation support and a 2-person Family Living Arrangement (FLA), foster-style host family site. Glenkirk also opened its second Smart Home at its existing Acorn CILA site in early 2019. Glenkirk Smart Homes include digital assistants in each room, a smart TV, refrigerator and lighting, as well as connected doorbells and thermostats to maximize each person's control over their home environment. Glenkirk will open its third and fourth smart homes in mid FY 2020.

In FY 2019, Glenkirk expanded its Health & Wellness program to 12 additional CILA homes, for a total of 20 homes now participating. The program empowers CILA residents and staff to make healthy nutritional choices and provides opportunities to participate in local, fun, and healthy community outings.

volunteering and enjoying the local community

DAY SERVICES

In FY 2019, Glenkirk's 7 community day services program sites served more than 260 individuals, providing specialized sensory integration, therapeutic and vocational programs, as well Community and social skill building.

Glenkirk's 2 Next Generation Services program sites in Glenview and Highland Park offered 28 individuals an alternative to traditional workshops providing individuals with opportunities for community integration and social connection.

Last year NGS participants visited the Brookfield Zoo and North Shore Center for the Performing Arts in Skokie, participated in horseback riding through the Equestrian Connection, took nature walks at Diamond Lake, and took part in many other activities at local destinations. Participants also volunteered at Deerfield Food Pantry, Feed My Starving Children and Journeys among other worthy organizations.



paid-work and community job opportunities

EMPLOYMENT SERVICES

In FY 2019, Glenkirk's Employment Services supported more than 70 individuals to prepare for, achieve and maintain community-based employment at local businesses and to participate in on-site paid work at its day programs in Northbrook.

Over 20 individuals were supported in competitive, community-based employment settings at local businesses. Individuals who choose to pursue community employment receive job development, resume building, and on-site job coaching, as necessary.

In FY 2019, we continued to expand our network of partner businesses in order to offer employment opportunities in the community. FY 19 employer partners included Mariano's in Bannockburn, Northbrook and Vernon Hills; Jewel Osco in Mundelein and Highland Park; Dicks Sporting Goods in Northbrook; Chuck E Cheese in Vernon Hills; Aaramark in Evanston and Portillo's in Deerfield.

supporting the whole person

CLINICAL SERVICES

Glenkirk's on-site Medical Clinic in Northbrook served more than 180 individuals, providing primary and specialty medical care, as well as behavioral health services.

Over 3,400 medical appointments were coordinated through the Medical Clinic for an average of 109 individuals monthly. A wide range of medical services are available through the clinic, including primary care, women's health services, as well as vision, psychiatry, dietary and dental services.

Over 150 individuals participated in Life Balance Services (LBS) on-site or in their home setting. Individuals were provided 11,168 hours of behavioral health supports and therapeutic services including individual and group counseling and therapy. Individuals in LBS benefit from services which promote personal growth and development, as well as increase self-esteem and social connectedness.

meaningful job opportunities

OPPORTUNITY SECURE DATA DESTRUCTION

In FY 2019 our social enterprise program, Opportunity Secure Data Destruction provides secure document and media destruction services to 280 businesses, and supported meaningful job opportunities for 14 individuals.

OSDD is a market-facing company providing secure document and media destruction services to businesses of all sizes. Over the past 4 years, revenue from service fees has grown, while generating a healthy profit, all of which goes back into supporting Glenkirk's mission.

In FY 2019, OSDD destroyed 6.2 million pounds of paper and generating nearly \$1 million in revenue.



22 years of valued support

GLENKIRK'S 22nd ANNUAL BENEFIT BASH

Glenkirk's Annual Benefit Bash, formerly Glenkirk's Annual Benefit Brunch, is our trademark fundraising event, which has raised more than \$3.1 million since 1997! This year's Benefit Bash was held on Saturday, October 5th, 2019.

Our 22nd Annual Benefit Bash was a HUGE success this year! A BIG thank you to all of our generous donors that continue to support the work we do to empower the lives of individuals with intellectual and developmental disabilities! A special thank you to Ravinia Green Country Club for hosting us another year at such a spectacular venue!

A special note of thanks goes to Eileen Bennin, the Chairwoman of this fundraiser for 22 years, and to all our wonderful sponsors, donors and volunteers for their generosity and dedication to our mission.

BOARD OF DIRECTORS

Our dedicated board members are some of Illinois' finest business, community and civic leaders. Through their service we are able to provide people with intellectual disabilities the quality of life they so truly deserve.



GLENKIRK BOARD OF DIRECTORS

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2019 Annual Report

FINANCIAL STATEMENT FY 2019

Glenkirk's mission is to provide quality supports and services that empower individuals with intellectual and developmental disabilities to participate fully in all areas of community life.

We are aided in this critical work by our generous supporters. On behalf of the entire Glenkirk organization, and the hundreds we are honored to serve each day, thank you.





Support and Revenues

IL Department of Human Services	\$ 9,166,840
IL Department Healthcare and Family Services	1,857,106
Client/family/third-party payments	1,401,331
Contributions	814,515
Special events, net	229,761
Sales of services	1,238,518
Township funds	149,285
Interest and dividends	26,147
Miscellaneous	 5,847
Total Support and Revenues	\$ 14,889,350

Expenses

Day Services	\$ 3,403,979
Residential Services	7,626,088
Vocational Training	1,197,360
Supported Employment	211,573
Ancillary Programs	1,039,201
Management and General	1,425,488
Fundraising	124,674
Total Expenses	\$ 15,028,363

GLENKIRK'S GENEROUS DONORS

1/1/19- 12/31/2019

Glenkirk's greatest strength is the steadfast commitment of our supporters, who work hand in hand with us to forge a brighter future for people with disabilities and their families. Your contributions and partnership make our work possible.

\$85,000 and Above

The Buchanan Family Foundation Healthcare Foundation of Highland Park New Trier Township \$20,000 to \$84,999 Mr. and Mrs. William A. Hartmann Mrs. Vicki Mills Mr. Fernando A. Mugica Vernon Township \$10,000 to \$19,999 Dr. and Mrs. Bruce Bennin Ms. Rose Marie Carlson Mr. and Mrs. Andrew Delman Ms. Bari Michelon Network for Good **Niles Township** Township of Northfield \$5,000 to \$9,999 Mr. and Mrs. Eugene Cohen David and Susan Kreisman Family Foundation Highland Park Community Foundation Mr. and Mrs. Kevin McCarthy Mrs. Lorraine McLallen Mr. and Mrs. Paul Meister Mr. and Mrs. Kenneth R. Meyer Mr. Ronald Michelon and Giselle Dahl Miller Cooper & Co., Ltd. Charitable Foundation Mrs. Joyce R. Newcomb Hawaii Community Foundation ITW Foundation 3-for-1 Matching Gift Program

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Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies
Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle Mrs. Kathleen Shaw	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies Catering By Michael's
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Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle Mrs. Kathleen Shaw Mr. and Mrs. Gordon W. Sheahen Mr. and Mrs. George Shepard	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies Catering By Michael's Chicago Uniform Company Citadel Theatre Company
Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle Mrs. Kathleen Shaw Mr. and Mrs. Gordon W. Sheahen Mr. and Mrs. George Shepard Ms. Carli Silva	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies Catering By Michael's Chicago Uniform Company Citadel Theatre Company Deerfield Optical
Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle Mrs. Kathleen Shaw Mr. and Mrs. Gordon W. Sheahen Mr. and Mrs. George Shepard Ms. Carli Silva Ms. Katie Sirianni	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies Catering By Michael's Chicago Uniform Company Citadel Theatre Company Deerfield Optical Deerfield Park District
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 Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle Mrs. Kathleen Shaw Mr. and Mrs. Gordon W. Sheahen Mr. and Mrs. George Shepard Ms. Carli Silva Ms. Katie Sirianni Mr. and Mrs. Donald J. Sirianni Mr. and Mrs. Robert J. Smith 	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies Catering By Michael's Chicago Uniform Company Citadel Theatre Company Deerfield Optical Deerfield Park District Enaz Glenview Park District
 Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle Mrs. Kathleen Shaw Mr. and Mrs. Gordon W. Sheahen Mr. and Mrs. George Shepard Ms. Carli Silva Ms. Katie Sirianni Mr. and Mrs. Donald J. Sirianni Mr. and Mrs. Robert J. Smith Mr. Michael Sobel 	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies Catering By Michael's Chicago Uniform Company Citadel Theatre Company Deerfield Optical Deerfield Optical Enaz Glenview Park District
 Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle Mrs. Kathleen Shaw Mr. and Mrs. Gordon W. Sheahen Mr. and Mrs. George Shepard Ms. Carli Silva Ms. Katie Sirianni Mr. and Mrs. Donald J. Sirianni Mr. and Mrs. Robert J. Smith Mr. Michael Sobel Mrs. Charlotte Sorci 	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies Catering By Michael's Chicago Uniform Company Citadel Theatre Company Deerfield Optical Deerfield Optical Deerfield Park District Enaz Glenview Park District Home Depot
 Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle Mrs. Kathleen Shaw Mr. and Mrs. Gordon W. Sheahen Mr. and Mrs. George Shepard Ms. Carli Silva Ms. Katie Sirianni Mr. and Mrs. Donald J. Sirianni Mr. and Mrs. Robert J. Smith Mr. Michael Sobel Mrs. Charlotte Sorci Mr. and Mrs. Thomas Soukup 	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies Catering By Michael's Chicago Uniform Company Citadel Theatre Company Citadel Theatre Company Deerfield Optical Deerfield Optical Deerfield Park District Enaz Glenview Park District Greenberg Home Depot Improv Chicago
 Mr. and Mrs. Douglas P. Schwartz Ms. Karen Schwenn Ms. Rhonda Settle Mrs. Kathleen Shaw Mr. and Mrs. Gordon W. Sheahen Mr. and Mrs. George Shepard Ms. Carli Silva Ms. Katie Sirianni Mr. and Mrs. Donald J. Sirianni Mr. and Mrs. Robert J. Smith Mr. Michael Sobel Mrs. Charlotte Sorci Mr. and Mrs. Thomas Soukup Mr. and Mrs. David K. Staub 	Buzzbox Campus Colors (Collegiate Sportswear) Carol's Cookies Catering By Michael's Chicago Uniform Company Citadel Theatre Company Citadel Theatre Company Deerfield Optical Deerfield Optical Deerfield Park District Enaz Glenview Park District Greenberg Home Depot Improv Chicago

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Lifeline Theatre Lori's Shoes **Music Theater Works** My Sister's Circus Neiman Marcus New Balance North Shore North Shore Shell Northlight Theatre Northshore Stone Restoration **Once Upon Family of Restaurants** Pandora Par-King Paramount Arts Center **Pretty Nails** Ravinia Green Country Club Ravinia Plumbing & Heating Co., Inc **Rick's Auto Care & Collision** Rocco Fiore & Sons, Inc. Ms. Sherri Schneider Shedd Aquarium Sunset Foods Sunset Valley Golf Course **Superior Optical** Mr. and Mrs. Joel Zimbroff **MEMORIALS** In Memory of Bill Fisher **Keyth Technologies** In Memory of Bobby Sidlo

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In Memory of Kristi Brown Mr. and Mrs. Paul Lapping

In Memory Of Hymen and Ruth Chausow Ms. Nancy Chausow Shafer

In Memory of Jennifer Lapping Mrs. Lois Vick

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In Memory of Norma G. Wiley Mrs. Kathleen Shaw

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In Honor Of Eileen and Bruce Bennin Dr. Bonnie Barsky Mr. and Mrs. Phillip Cooper

In Honor of Rose Marie Carlson Mr. C. Kinder

In honor of Leonard Colen's 90th birthday Mr. and Mrs. Robert Colen

In Honor of Thomas Grandfield Mr. James Parson and Mrs. Mary Grandfield Parson Ms. Karen Schwenn

HONORARIUMS Continued

In Honor of Debbie Hacke Mr. and Mrs. John Ducy

In Honor Of Cassie MacKenzie Mr. and Mrs. Keith W. MacKenzie

In Honor of Kerri Lynn McCarthy Ms. Regina McCarthy Mr. Richard McCarthy

In Honor of Mark McLallen Mr. Robert Henson

In Honor Of Mark Mugica Ms. Mary Winter

In Honor of Samantha Rein Ms. Liz Rein

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In Honor of Diana Lee Rothbart Ms. Carol Finkel Ms. Natalie Mukhino

In Honor of Barb Siegan Dr. and Mrs. David Center

In Honor Of Joel Solomon Mr. and Mrs. Ronald N. Cohen

In honor of the Benjamin Steiner Family Mr. Neal Geitner

In Honor of Edmond and Brian Walsh Mr. and Mrs. Bradley Stout Mr. Dan Walsh and Mrs. Karen Walsh

In Honor Of Samantha Zajac Ms. Sharon Zajac

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Anonymous (3) Michael and Janet Balzer Don and June Fisher Judith and John Fultz, MD Kenneth and Roberta Jenero Louise and Paul Lapping Tom and Jan Mason Alan Nadolna and Suzanne Averill Thomas and Colleen Nathan Joyce Newcomb Terrance and Sally O'Hara Pier & Associates, Ltd. Ryan Companies US, Inc. Dan and Karen Walsh Wesselink Family Foundation Joseph R Wilkins

The Glenkirk Heritage Society is a group of professional and philanthropic leaders who have contributed significant investments towards improving the lives of individuals with intellectual and developmental disabilities.

The goal of the Heritage Society is to create a \$10 million fund that will support Search and our sister organization Glenkirk. The fund will be a source of permanent financial stability for these organizations to thrive and grow well into the future.

To find out more about the Heritage Society, please visit us at :

glenkirk.org/get-involved/heritage-society

BIERRALIA Imagine. explore. connect.

This Annual Report is a publication of Glenkirk, a not-for-profit organization under section 501(c)₃ of the Internal Revenue Code. Glenkirk is a founding member of the Keystone Alliance. Glenkirk has provided services to individuals with intellectual and developmental disabilities and their families for over 50 years. Contributions to Glenkirk are tax deductible.

Glenkirk is licensed by the Illinois Department of Human Services and Public Health. Glenkirk does not discriminate on the basis of race, color, religion, national origin, ancestry, age, sex, marital status, sexual orientation, disability or military status.

CONTACT US

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