

imagine. explore. connect.

2018 ANNUAL REPORT







ABOUTUS

Glenkirk was founded by dedicated people who wanted something better for children and adults with disabilities. That desire inspired a commitment to excellence which continues to this day. Since 1954, Glenkirk has provided the highest quality programs and services to individuals with intellectual disabilities.

OUR MISSION

Glenkirk's mission is to provide quality, lifetime supports and services that empower individuals with intellectual disabilities to participate fully in all areas of community life. Glenkirk offers a variety of residential, day and employment programs, as well as medical, behavioral, and respite services.

OUR APPROACH

Glenkirk's team is here to assist individuals to imagine their best life, explore the opportunities around them, and connect with their community to bring their imagination to life. This personalized approach is how we deliver a positive quality of life to each and every person we have the privilege of serving.

OUR ALLIANCE

Glenkirk is a founding member of the Keystone Alliance, a family of nonprofits with powerful missions working together to achieve great outcomes for people with disabilities and their families.

For more information visit www.keystonealliance.org





FROM THE CHAIRMAN & CEO Arthur G. Fess & Greg Petersen

imagine. explore. connect.

Imagine... your best life. What does it look like? How do you like to spend your time? Where do you want to live? Who do you want to spend your time with? These fundamental questions form the basis of everything Glenkirk does. If we were planning your services and supports, how would you respond? I'm guessing something along the lines of, 'I want to do things that I find interesting and fun. I want to spend time with people I like, people I love.'

Next Generation Services supports a tremendous amount of imagination. Last year, individuals participated in fun, interesting and meaningful activities like visits to the Time & Glass museum in Evanston, the Botanic Gardens, and the Garfield conservatory. They participated in counseling and therapy, volunteered, and attended classes in the community.

Explore... the opportunities around you. For people with disabilities, technology is an untapped resource in fostering community exploration and connection, bridging communication gaps, and supporting active lives and healthy choices.

Glenkirk's Smart Home Initiative is a shining example of putting technology to work to overcome the barriers to independence that people with disabilities often encounter.

Connect... with your community. This is where it all comes together. Helping individuals connect with, and participate in, their community is Glenkirk's highest and best purpose. Every element of Glenkirk's Residential, Day, Employment, and Clinical Services is designed to foster meaningful connections which are aligned with individuals' interests. In FY 2018, Glenkirk connected individuals with thousands of hours of behavior and therapeutic supports, hundreds of medical appointments, and more jobs in the community than ever before.

These connections were made possible thanks to your support and our dedicated team who work behind the scenes each and every day to foster strong, meaningful social connections for the individuals we serve. Together, we literally changed the world for individuals at Glenkirk.





our first smart home is online

RESIDENTIAL SERVICES

Glenkirk Residential Services served 146 individuals at 29 locations in FY 2018. Glenkirk opened 2 new homes in unincorporated Mundelein and Elk Grove Village. The Arrowhead site serves 6 individuals. The Elk Grove Boulevard site is a 2-person Family Living Arrangement.

Glenkirk's first Smart Home opened in May of 2018 and immediately changed the lives of the individuals who live there. Working in partnership with Google's Smart Home team, we installed digital assistants in each room. The home features a smart TV, refrigerator and lighting, as well as connected doorbells and thermostats to maximize each person's control over their home environment. Glenkirk plans on opening two more Smart Homes in 2019.

In FY 2018, Glenkirk also launched its Residential Health and Wellness program with a focus on community integration, physical activity and nutrition. Program activities included cooking classes, basketball at Camelot Park's indoor court and trips to the Chicago Botanical Garden among many others.



exploring the local community

DAY SERVICES

Glenkirk's Day Services programs served 269 individuals at 7 locations in FY 2018. Day programs offer individuals sensory, therapeutic, community and social supports, as well as employment opportunities and training. Glenkirk opened a new site on Landwehr in Northbrook which serves 40 individuals.

Glenkirk's unique Next Generation Services programs served 28 individuals at two locations in Glenview and Highland Park, Illinois. An alternative to traditional workshops, Next Generation provided individuals with opportunities for community integration and social connection.

Last year NGS participants visited the Time & Glass museum in Evanston, the Botanic Garden and the Garfield Conservatory, among many other local destinations. Participants also engaged in equine therapy, volunteering at Deerfield Food Pantry, or taking in classes at the Cre8 Workshop.



more job placements than ever

EMPLOYMENT SERVICES

Glenkirk's Employment Services team supports candidates to find their perfect job. Glenkirk job coaches specialize in finding personalized employment and training opportunities which are a match for each candidate's personal interests and employment goals. In FY 2018, Glenkirk's employment program supported over 20 individuals to achieve and maintain competitive, community-based employment at local businesses. Individuals participating in the program received personalized support in the form of job development, resume building, and on-site job coaching, as necessary.

In FY 2018, we continued to expand our network of partner businesses in order to offer employment opportunities in the community. Partners included businesses in the food service, clerical, and janitorial fields. New employers included Denny's, Portillo's, Dick's Sporting Goods, Target and Jewel among others.



supporting a healthy balance

CLINICAL SERVICES

Glenkirk Clinical Services offer a comprehensive array of supports including respite, medical, therapeutic, behavioral and counseling services, as well as medical care coordination services.

Over 170 individuals received therapeutic supports through Glenkirk's Life Balance Services in FY 2018. Services like art and music therapy or behavioral intervention promote personal growth and development, as well as increased self-esteem and social connectedness.

In FY 2018, more than 4,500 medical service encounters were coordinated for an average of 122 individuals monthly at Glenkirk's clinic site in Northbrook. Through the clinic, individuals access specialized care coordination, nursing, primary and specialty care.



5.1 million pounds of paper

OPPORTUNITY SECURE DATA DESTRUCTION

Opportunity Secure Data Destruction (OSDD), Glenkirk's social enterprise, was founded in 1979. OSDD is a market-facing company providing secure document and media destruction services to businesses of all sizes. Over the past 3 years, revenue from service fees have grown 30%, while generating a healthy profit, all of which goes back into supporting Glenkirk's mission. Not only does OSDD deliver additional resources to enhance our programs and services, it provides value to the individuals we serve by creating meaningful job opportunities.

In FY 2018, OSDD provided secure document and media destruction services to 280 businesses, destroying 5.1 million pounds of paper and generating nearly \$1 million in revenue. OSDD supported meaningful job opportunities for 14 individuals with disabilities.



21 years of friendship and support

GLENKIRK'S 21st ANNUAL BENEFIT BASH

Glenkirk's 21st Annual Benefit Bash was a smashing success!

On behalf of the entire Glenkirk family, thank you to the over 250 friends and supporters who attended, donated, made bids and volunteered their time on Saturday evening, September 15th, at Ravinia Green! Together, we raised over \$250,000 in support of Glenkirk's services and programs!

These funds will go a long way towards ensuring that the individuals we proudly serve can continue to imagine their best life, explore the opportunities around them and connect with their community in meaningful ways!

A special note of thanks goes to Eileen Bennin, the Chairwoman of this fundraiser for 21 years, and to all our wonderful volunteers for their dedication.

BOARD OF DIRECTORS

Our dedicated board members are some of Illinois' finest business, community and civic leaders. Through their service we are able to provide people with intellectual disabilities the quality of life they so truly deserve.

GLENKIRK BOARD OF DIRECTORS

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FINANCIAL STATEMENT FY 2018

Glenkirk's mission is to provide quality supports and services that empower individuals with intellectual and developmental disabilities to participate fully in all areas of community life.

We are aided in this critical work by our generous supporters. On behalf of the entire Glenkirk organization, and the hundreds we are honored to serve each day, thank you.





Support and Revenues

IL Department of Human Services	\$	9,322,203
IL Department Healthcare and Family Services		1,693,332
Client/family/third-party payments		1,517,323
Contributions/other grants		775,626
Special events, net		151,655
Sales of services		1,267,323
Township funds		154,853
Interest and dividends		43,523
Miscellaneous		20,672
Gains on sale of property and equipment		(74,840)
Total Support and Revenues	\$:	14,871,670

Expenses

Day Services	\$ 3,309,718
Residential Services	7,521,544
Vocational Training	1,106,198
Supported Employment	241,910
Ancillary Programs	947,779
Management and General	1,352,357
Fundraising	175,523
Total Expenses	\$ 14,655,029

GLENKIRK'S GENEROUS DONORS

1/1/18-12/31/2018

Glenkirk's greatest strength is the steadfast

commitment of our supporters, who work hand in hand with us to forge a brighter future for people with disabilities and their families. Your contributions and partnership make our

work possible.

\$85,000 and Above

Healthcare Foundation of Highland Park

Illinois Department of Transportation

Lake County Government

New Trier Township

\$20,000 to \$84,999

Anonymous

The Buchanan Family Foundation

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Mrs. Joyce Newcomb

\$10,000 to \$19,999

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\$5,000 to \$9,999

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Yea! Highland Park

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In Memory of Mr. Dominic Saraceno

Mr. and Mrs. Bill Rekus

In Memory of Connie Sirianni

Ms. Luella Spadaro

In Memory of Richard Stanislawski

Mr. and Mrs. Bill Rekus



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The Keystone Foundation's Heritage Society is a group of professional and philanthropic leaders who have contributed significant investments towards improving the lives of individuals with intellectual and developmental disabilities.

The goal of the Heritage Society is to create a \$10 million fund that will support Search and our sister organization Glenkirk. The fund will be a source of permanent financial stability for these organizations to thrive and grow well into the future.

To find out more about the Heritage Society, please contact Cory Gumm at 773.305.0740 x26 or cgumm@keystonealliance.org



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CONTACT US

Glenkirk

3504 Commercial Avenue Northbrook, Illinois 60062 847-272-5111 www.glenkirk.org





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